

SPEAKER:

There will be videos on today's webinar. Please click on "Full-screen mode". It makes it easier to watch the videos. Please give in mind if any of your questions are not answered during the broadcast, submit these questions strictly to Volusia County.org and we will respond to them. Each day, recordings will be uploaded to Volusia business.com, so you can look there is and I should have introduced myself... I am Katrina Friel, Brad?

BRAD HARRIS:

Before I start to questions you may have. First, what are Volusia County value-based resources? Let me mention four facets of VBR you should understand. First of all, VBR is a brand. It is a brand that will help elevate and expand awareness of many business resources we have available here in our community.

Second, the beer is -- VBR is a comprehensive video website, I will say it is a video assistance website. You will learn more about it in just a few minutes.

Finally, it explores new programs to help innovators, entrepreneurs, and our businesses. And fourth, I use the word "Listening conduit", Where the voice of small businesses is heard, consolidated, and acted upon, and this is done to benefit our whole community. So these four things: the brand, website, the communitywide partnership, and that listening conduit.

How did VBR start? It started with... It is our hope that with the newsletter released this week, that you will respond to us. I will turn it back to Katrina. Katrina it is yours.

KATRINA FRIEL:

(Video plays)... Calendar offers multiple view options...

BECKY MENDEZ:

Most of our manufacturing and industrial areas for instance were considered industrial in they were not allowed in the industrial districts, so this opened up opportunities for flex warehouse and businesses of this nature to be located not only in an industrial zoning classification. Our sign was very restrictive, and 20 block to the entire assigned code. Also for new business, and expanding businesses, we have an expedited permitting process that can sometimes through a building permit. Try to expedite these as quickly as possible. The city has its own department and fire coming quite a number of average again through these VBR surveys.

A lot of enforcement issues that came up. They were able to respond almost immediately to these concerns. VBR (unknown name) Porter, and part of this to find the Facade mprovement Grant.I saw Mike this is another tool for businesses that want to relocate and have funding at a state-level.

CRA is funding Industrial drive. People may not otherwise know Volusia County or the Orange City

area, so we are. That is all I have. We will be here at the end if you have any questions.

KATRINA FRIEL:

our next panelist is Jeff Brown. Jeff, the floor is yours.

JEFF BROWN:

Can you see that? Can you see my presentation there?

KATRINA FRIEL:

Yes we can see it.

JEFF BROWN:

The mission of Economic Development and strategic opportunities division is to retain, expand, and attract industries, companies and businesses which provide high-paying jobs with benefits for residents and would create opportunities for business spinoffs and expansions.

The industries are listed here. We what the city looks for are large capital investments in infrastructure, and the average company of the city. Payment for slight, based on a big capital... There are new businesses that have been created. So one thing we do with the staff is we interact with fitted in existing code.

The last thing I want to acknowledge our redevelopment districts, we have 5 of them. John Cox.

SPEAKER:

Yes?

SPEAKER:

Hello, I'm going to go ahead and put your presentation up. And there it is. You can go ahead. Just tell me when you want me to click through.

SPEAKER:

Thank you so much, Holly Hill is thrilled to be part of this series. Learning what is going on with the regents respect to economic evolvment and job creation. If you haven't had a chance to reach out to Holly Hill, I hope you will. You will find it is a beautiful city that is doing a lot of good things, that has done a lot of good things.

You know it was incorporated in 1901 on the banks of the Halifax River. Starting with a population of about 50. Today the population is in excess of 13,000 folks.

We are conveniently situated between Mormon Beach and Daytona Beach. So that gives you an idea of the drivetime area, workforce area, skills area, and availability of good businesses.

I think the key thing we would like to say is holy Hill is clearly open for business, one of the most exciting things that is taking place right now is, maybe you have heard of it. Piktona. Rapidly becoming

the lqbal capital of the world. We now have 49 pickle ball courts. Many of them under roof. We just had a competition here a week ago.

1050 folks participated in that competition. We have more coming later this year, early next year. So if you want to know more about the pickle ball buzz, you will want to come to Holly Hill.

Stephen Colbert is doing a special on CBS in November about pickle ball. I hope he mentions us. I don't know if you will or not.

While you can see on our first slide we have the QR Code. We are supporting and we are being supported by the Volusia business resources. And we are so grateful for that resource.

We are also located on US one which takes up a lot of space in this area of Florida. Also on LPGA. That is kind of the key intersection for us. Again it is one of the most famous streets in the United States certainly if you know anything about golf. But it is 4 miles from I-95 to the Halifax River on LPGA. And that is what Holly Hill is about.

We are seeing about 130 to 140 folks come online. This is our mobile app. We are finding that most people are accessing our information on a handheld device, cell phone, something like that. So we just put a few things up there. You see the Rita grant. It's a beautiful place, a luxury place. And it is a great opportunity for new businesses, we are seeing new businesses develop right there. It is a great condo high-end luxury place. A guy named Keith Norton lives there. You might know him, fine guy.

Will have information about durable graphics, text, and construction. Those are the kind of resources we make available on the local level. And you can go to the next slide now.

We are working with businesses in a variety of ways, and the city has for a long long time.

We are very interested in these five areas. One of the things we are known for, we are known by the company we keep. That speaks to the issue of retention. Expansion is the next thing, if we can keep them we want them to expand. Attraction, bringing them in. Providing business assistance in developing our workforce. Last slide for me please.

We just recruited a new company called local lures We just opened a new restaurant called maharaja. Great Indian cuisine. If you haven't had a chance to come out and enjoy it please do.

We have a lot of partners that help make Holly Hill a success. Come see us. Thank you.

**SPEAKER:**

Fantastic, thank you John. Appreciate that. Our next presenter is going to be Terry Lynn (Unknown Name). Terry Lynn has a video she would like to share with us. I am going to pull that appear quickly.

Terry Lynn, would you like to see a few things before we start sharing?

SPEAKER:

Sure. Thank you Katrina, good afternoon everyone. Thank you for joining us on day two of Falluja business resources.

My name is Terry Lynn (Unknown Name), with the city of Daytona. The video that is being queued up is going to give a broad overview of what we do here in the office of developing. And a little bit speaks to what we are going to be doing in response to providing resources to the business community share in Deltona.

So again thank you for joining us. Please enjoy the video.

(Video Plays)

SPEAKER:

On behalf of her when here at City Hall, the office having a MacBook of future business resources week.

What is athlete is the office of economic abutment do? While we implement a variety of programs and activities that are aligned with our (indiscernible).

That includes working with businesses, seeing office expand or remain within the city of Deltona. We also work with our partners to attract corporations and smaller businesses alike to relocate here to the city of Deltona.

We also work with developers, with development and (indiscernible) plan and also provide assistance on the economic development side when appropriate to help them to establish business and activity here in the city.

We also manage (indiscernible) Deltona. And finally, we spent a lot of time and energy on long commitment initiatives (indiscernible).

To learn more about our community, you can visit Deltona means business.com. Florida eco parks.com website. Also my Deltona magazine.

We have a few events we will host each quarter in 2023. The first being a workshop. The first workshop is going to be (indiscernible) for you to get started with your business.

Her second workshop is for businesses that are established for entrepreneurs that have the business still open. (Indiscernible) access to financial resources and want to expand, that workshop will speak to small business finances.

The third activity we have planned is a B2B network (indiscernible). (Indiscernible). We are going together and they are going to share about their products and services, and created a sense of community, business community around some kind of environment. Our economic developer and

partners, so they can share resources they have to offer to businesses.

Finally, we plan to host an event here at City Hall (indiscernible) business in the city of Deltona.

So those individuals can learn about what they need to do to do business here, and with the city. So it's going to be an exciting 2023. We look forward to working with you to help meet your business goals.

If you would like more information about the city of Deltona of economic of elements, visit our website@deltonameansbusiness.com, or give us a call at 3868788100. Thank you.

SPEAKER:

Terry Lynn we will talk later about how many take that talk and how you did that and you were so cool and level the whole time.

In case we didn't get Terry Lynn's title, I know I fail to state it. Terry Lynn Bostic works with the city of Deltona, she is senior operations and project leader and economic community developing.

Thank you, that was wonderful.

Next up we will welcome community to develop director Tim Berman from the city of Port Orange. I think you should have control of the screen now Tim.

SPEAKER:

Can you see my slides?

SPEAKER:

We can, looks good.

SPEAKER:

Alright, again my name is Tim Berman, but the city of Port Orange. Little bit of location of report oranges, we are on the east side of Volusia County. Just between Daytona Beach and (Unknown Name) Beach. We have a population of 6 to 4000 people. We have access only to I 95 but also too high for. We also have access to the Halifax River, which makes us habitable for businesses looking for transpiration needs, but also as well businesses and industry looking for basically access to the water along with providing that access to our residents.

Your mission statement pretty much is similar to a lot of the other cities. It is really to promote and assist in the retention and expansion of existing businesses in Port Orange, attract new developers, it also try to encourage and limit opportunities for residents of Port Orange and the surrounding areas.

To do that, we will have a couple different aspects. One is meeting partner ships with groups such as Volusia County Florida, team Volusia, at our local chamber. These groups provide leads on possible new businesses looking to come into the city of Port Orange and how we can assist them. They also

provide input from exist in businesses that may be looking to expand or maybe having problems with basically permitting questions and stuff like that. Don't want to come to the city. But they come to those groups and they are able to provide that information, so we are able to reach out and help them. Meeting these partnerships we feel is great for economic development.

Sorry my presentation just kind of went away.

Next what we offer citywide targeted business program. This is basically mainly to attract value added jobs such as medical, clean manufacturing, marine-based, water related jobs, also entertainment uses then.

We have a lot of different aspects we can provide to them from labor of fees, to expedited review process. Also to impact the credit step.

One of the things we have in terms of the plan review, explain review, is unity developed houses, not only the site plan review side of the house, also building site. So we kind of see the project from the preoccupation stage, all the way through the final inspection stage. And it is really controlled mainly by one department.

We have two cures within here. Kevin McKeesport which is our industrial area. Offering that area grants for interest.... Our other CRA is the river micra. That is located along the Halifax River. We do provide financing for public and prevents that are put in there. TIF financing, which we are, if public improvement are made there, we can pay back developer over the course of the CRA for those public improvements such as sidewalk, left to improved architecture, etc.

Another targeted program is that was a few years ago, this is one of our older quarters. One of the more neglected quarter for time being. So we created a program to attract businesses. Once there trying to get started in Port Orange share. Locating on the quarter. Pemex and literacy citywide ones, we have basically the fee waivers, expedited review. But we also have is more flexible sign requirements and more flexible design requirements there. Instead of having to do all the necessary site improvements for business to establish in there, they can move in with just having to do necessary building and ADA requirements.

This does not require them to do parking lot improvements, landscaping, saves a lot of upfront cost in terms of the site which they can put into the building while renovating the building for that use they want.

And we have had a number of businesses that have moved in using this program. And over the course of time we have seen them improve the exterior of the business, stuff has basically grown and expanded. Elsewhere in port orange.

From the city standpoint, we do investment here, which we feel will better our community and our businesses. Ranging from it for structure to water and (indiscernible) projects, also to parks and recordation. And of course aesthetics to from land skipping, major meeting corridors, and keeping

upkeep with that way when you come to the city.

It is an attractive city. You have to know what business to be in this area.

We feel these along with a number of other things allows to promote a working relationship between the city and the business community. Also established that partnership to, with the city and business. And provide and encourage develop met or redeveloped with in Port Orange.

And that is the end of my presentation.

SPEAKER:

You know Tim, having all the services and what department is such an invaluable asset. I don't think people realize, because it speaks to patient purpose for business project, it is such a critical factor for these businesses because the longer it takes, the more money they are losing. So that really is a fantastic program you have.

SPEAKER:

(Indiscernible)

SPEAKER:

Thank you for your presentation. It was wonderful.

Next up we have from the city of Edgewater, joining Assistant Director of Parks and Recreation. In that is just a simple fight title, because I will tell you Sam Bergeron does it all. She really does it all. So let me go ahead and take control over here.

I am going to control the presentation and she is going to walk me through it. We ready to go Sam?

SPEAKER:

We are, ready and rock 'n' roll.

SPEAKER:

Alright, can you see your presentation?

SPEAKER:

I can, thank you.

SPEAKER:

Just tell me when.

SPEAKER:

Good afternoon everybody. The mission of city of Edgewater economics developed department is really just to assist all of our existing businesses to be successful and help them expand.

We have a wonderful amount of home-based businesses in Edgewater, and so our goal is really to help them to become a bricks and mortar business we are also working hard with our three cities together, to promote the right type of clean industry and manufactures we can try to create more high-paying value-added jobs. But also with the head of economic of elements and park-and-ride, we want to try to balance that with balancing our informative production so we injure all of our businesses are more sustainable and more resilient towards future downturns in the economy.

The last couple years, we know it has been a rough on a lot of our businesses. How do we do? We do that by partnerships. We believe in partnerships. We partner a lot with Volusia County economic abutment but also our local Chamber of Commerce. (Indiscernible) coalition. Team Volusia. Our many educational institutions here in the county.

We have had great success with that. The three cities just past our commercial space industry overly opportunity district. That is basically a land use designation on our future land use. We are working on our Southeast Volusia regional economic strategic plan that we are getting ready to pass with all three cities councils and commissions.

As well as we have Southeast Volusia quarter and improvement coalition which is our Brownfield assessment for grant. So doing a lot.

In the city, next slide. In the city we also have individual assessments and programs. The city of Edgewater is also an opportunity zone. Katrina if you could go to the next slide pretty please.

That's OK, I'm going to keep rolling. Basically what that means is an investor invest in a project an opportunity zone, which is basically the spine of US one.

They can take those proceeds and profits and basically invest those dollars into a protected opportunity fund, designated opportunity fund, that way they can put off their tax payments basically on that for up to 10 years. So there is more information on that if you're looking at how to do that.

We also passed a few years ago a tax abatement, so for those targeted industries, if you are creating a minimum of 10 jobs, there is a really great tax abatement. Again this is a partnership with the county. As well as the states. This great program.

Next slide.

We also in 2015, were able to establish our Edgewater community redevelopment area, which is our US one quarter. It is from the city limits. (Indiscernible) Beach all the way down to falcon Avenue. Next slide. We do have some façade grants, was a 50-50 matching grant. We have a small program which is up to \$5000, as well as a medium-size program up to \$25,000. And those would help pay for things like new signage, we are trying to get rid of our pool signs and bring it down to the monument signs. Landscaping, any exterior improvements. New windows, doors, awnings, and those kinds of expenditures and work.

The next slide, will have technical review committee, which is part of our business assistance services. These are free meetings we avail to any developer, any business coming in. And you get everyone at the table. So we have all of our to permit heads, we have developed services, the planning to permit, the fire chief. We have the police chief. We have water and sewer. All of our public works. The city manager everybody at the table. It is a free meeting. We can talk about whatever your plans might be. So maybe a prospect comes in and he has drawn sketch on a napkin.

We help them drive what they need to do. How they need to have the site plan, all the steps that are related to getting the project from start all the way to finished, and being occupied. So it is a great program a lot of people take advantage of.

The next slide has my contact information. If anyone is looking for information and needs some assistance, some guidance, we are happy to help. Edgewater is open for business. Thank you.

**SPEAKER:**

What some people don't know about Samantha is she has another career in hip-hop, she is a rapper. With that kind of speed I will tell you what. If people did not get to see some of these presentations, they will be posted on Va Lecia business Resources.com. We are running a little bit later. If you can stay with us, please stay with us because there is valuable information still to come.

Our next presenter is going to be Rochelle grinder. And I hope I said that correctly. Rochelle is the director of community engagement and communications from the city of Deberry. Rochelle is going to be sharing a video, Rochelle do you want to tell us a little about your video?

**SPEAKER:**

Sure, yes thanks for the introduction. Deberry is one of the smaller cities on Volusia Westside. We are about to actually kick off our 30 year anniversary. So that is exciting.

We can have a large base of smaller home-based businesses. We are truly on the cusp of some pretty big projects. As you will see in our video. Some things we have coming to town.

Like other cities, we do have a very engaged management area that works with our businesses, from inception, all the way through to the end to ensure their success. Today I am just going to show you a really short video of some of our smaller businesses, and why they left to do business in Deberry. Thanks.

And away we go.

(Video Plays)

**SPEAKER:**

Hello, (indiscernible).

Hi, my name is Rosa Bell. What made me open my store was the necessity of bakers for having

picking (indiscernible) store.

SPEAKER:

Having (indiscernible) Deltona and Deberry is very (indiscernible) because we show the location due to community involvement and businesses with families in the area. We have had great success with clientele we have here with keeping retention, which is providing a quality education program to Deberry.

SPEAKER:

Since we opened our doors five months ago, we have (indiscernible) and we feel care from the city and community.

(Indiscernible) is a business owner, the city was very helpful and attentive to my needs.

SPEAKER:

The city gives back to us by allowing us to have our representation in the community. When we have community daycare in the school, we conduct further permits, police stations, and just love that great homey feel we have here in Deberry.

SPEAKER:

Cabinet Deberry as my state localized store, I have seen the growth in the city. You see (indiscernible) has developed a lot that will help your store where your business to grow.

SPEAKER:

A lot of the businesses (indiscernible) is word-of-mouth. These relationships with our businesses and community, (indiscernible) means more business for us. In the pandemic a lot of our families were essential workers who had business, (indiscernible) move anywhere else, or even close down during the pandemic. So being into Barry, it was one less thing to worry about during trying times for everybody.

SPEAKER:

Hello, I am Karen ChiResist, the mayor of Deberry. Deberry is a wonderful place to live work and play. It feels like a small town community in an urban setting, of (indiscernible) life stuff.

Deberry's 23,000 residents shop locally and support our business community. Our city celebrates the (indiscernible) and lowest crime rate in Volusia County. We are located on the northern shore of the beautiful St. Johns River, close to Interstate 4. That makes to bury the perfect place to establish or relocate your business.

Here in Deberry, our city leaders works closely with local businesses to drive economic vitality and support intentional wider growth. Our city Council numbers stay engaged in the community, and are responsive to the needs of business and (indiscernible) alike.

SPEAKER:

One of the most exciting things coming to Deberry's are mainstreamed moment. This moment is an 18 acre (indiscernible) business community. The trail system allowing for multimodal system. Scheduled for Brown baking in 2023.

The site will become our community hub, for businesses, residents and visitors who can come together and submit our local community, farmers market, community lines and shopping locally.

Main Street makes the very destination. (Indiscernible) located near the train station, it will be easily access will to all. From bikers, to (indiscernible), to local community members.

SPEAKER:

Take time to experience Deberry. Naturally.

SPEAKER:

That was by far the sweetest video, kids and cake. You can't go wrong.

I missed and kind of went out of order in the agenda. We will go back to Patty Rigby. She is another one of those people that just does everything down there at the city of South Daytona.

Her title is officially redeveloped director, but Patty the floor is yours.

SPEAKER:

Are you seeing my screen?

SPEAKER:

We are.

SPEAKER:

OK, hold on.

Here we go.

So just a little about cells Daytona, we are a small town. About 13,000 people. Substation is located on the Halifax River, and we are located between Port Orange and Daytona Beach.

We are a business friendly government, and we are home to a large variety of healthy locally owned businesses, small manufacturing operations, and retail businesses. So not a lot of the big chains. We have a very close relationships with a lot of businesses. We participate in a monthly chamber of Congress business visit, to retain businesses and make sure we know how they're feeling about city government.

We do have some incentive programs to the city of South Daytona. For a long time had a façade improvement grant for our community redevelop material, and that of course is to assist with improvements to the exterior of the building. Trying to bring existing buildings, bring them into this

century to our assigned standards.

Last year, we implement it to new incentive programs, a demolition grant program to help people that are buying, looking for develop meant opportunities to assist with demolishing older buildings to bring in a targeted business we would like to see here in South Daytona. So we also implement it a targeted business program. In some ways, similar to port oranges, but we are trying to attract businesses to our US one quarter. Which is one of our main commercial corridors, and division forever corridors to have a more workable, alternative transportation, just really pedestrian friendly. So we are providing those incentives to help us reach those goals.

As far as our permitting, we are again a smaller city. We are a little bit more flexible. We are permitting, sometimes we complete at the counter. Also in the deponent process. For instance in the CRA, I would be the point person on any new construction projects. And I am able to be a bridge between the developer and utility providers to help reduce any challenges that would create a time problem for develop.

I think that's about it. If anyone has any questions, please you can contact me at the number or email on screen. Thank you.

SPEAKER:

You heard it everybody, she is the person to go to, she said so herself.

Quickly we are going to go ahead and move on to Chris Edwards. He is the director of CRA and economic developed for the city of Newsom (?) Beach. Chris are you there? Hold on a second.

SPEAKER:

Yes.

SPEAKER:

Chris are you there?

SPEAKER:

I'm here, so sorry I am not video worthy today I guess (Laughs).

SPEAKER:

Alright, we can see your slide, you can go ahead and speak just very quickly and then introduce you have a video I guess.

SPEAKER:

Yes, so thank you so much Katrina. Thank you to my colleagues in Volusia business resources, it is a privilege to be here today.

I think it is an exciting time for businesses in Volusia County and certainly southeast Volusia and Volusia Beach. Our resources are extensive, we have a robust CRA grant program we offer for profits

and nonprofits in our city. We also have the tax abatement. We were awarded the Brownfield grant program, and of course like Michael it's we offer develop assistance virtually present. That is have a record and a throw development services Department.

We have over 2500 businesses in our city.

What we want to focus on is how to encourage and do business in the city, it also elevate the

Vision of your business in the city. This time without further ado we have a short clip on how to start your business and New Smyrna Beach.

(Video Plays)

**SPEAKER:**

Here in the city of New Smyrna Beach, or small business community is blood, resident love the charming vibe it provides and residents keep coming back year after year. From an outsider's perspective, it can seem like this is appeared out of thin air. But in reality the long days, hard work and sacrifice to go into starting a new business.

Today we here at the city of New Smyrna Beach want to help diversify this process and maybe even inspire you to start your own.

Molineux business plan is only limited by the viewers imagination, your some general considerations to keep in mind.

First you want to scout locations open new business. While the space Museum office at first, there are several considerations to keep in my.

The city of New Smyrna Beach is divided into 42 different zoning areas. Each with its own permitted land bases and unique garments. A majority of them apply to residential housing, you are those that apply to business.

MU or mixed-use zones intermix business, residential and multi family (indiscernible) that allow residents to live where they work in convenient central location. Services you provide supportive relationships to each other. Such as bed and breakfast and cybercafe.

Finally, PUD's warplanes unitive elements provide flexible migration of high-quality, commercial notes, town centers, and other uses that would otherwise not be permitted by city code. You can learn more about this process and are separate PUD video link in the description.

Zoning can also be used to incentivize desire development in certain areas. Here in the city of New Smyrna Beach, that includes our bed-and-breakfast overlay district, (indiscernible) preservation and restoration, and promote small-scale logging establishes.

And ever overlay district which support galleries, (indiscernible) and businesses by black tables on parking, storage, special events, and the sale of alcohol beverages for consumption on premises.

If opening up restaurant, is the building already equipped to be one? Is not the required equipment, like (indiscernible) and exhaust hood already installed, or will new ones be necessary? How much of the property can be covered by (indiscernible) service such as Argonaut. Speaking of which many parking spaces might you are to provide, and how many must be set aside for handicaps? Are the restrooms already ADA Compliance, or will they have to be retrofitted?

Once you're satisfied you can develop the property in accordance with plan developed relations, it is time to take the next step and schedule a free consultation with city staff, also known as a pre-application eating. Here you will present your conceptual plan to and get feedback from representatives of the city's planning, engineering, building and fire departments as well as the utilities commission.

**SPEAKER:**

Hello, I'm Christopher Edwards, active active element and CRA director. As a product and small business started, I'm excited you are taking that step in looking to invest here in New Smyrna Beach.

So here I want to let you know there are four things in economic develop focuses on in the state of New Smyrna Beach. Startup, recruitment, retention and extension.

I can tell you a couple of things we are looking for in a good application process for the city. We're looking for information regarding the level of capital investment, the number of jobs created, and what your future plans for extension might be.

These are areas in which we can help you strategically plan for to be successful here in New Smyrna Beach.

So again, we are congratulating you for taking that step, and look forward to working with you here in New Smyrna Beach.

**SPEAKER:**

And that is my presentation. Thank you so much, my contact information will be available as well.

**SPEAKER:**

Thank you Chris. We have run over our time, but if people have a couple more minutes to stay, what we can do is first of all I would like to refer you to Lucia business Resources.com. We have an annual survey on there. That survey helps us to develop these programs such as the website and any other programs we are going to develop further on. This is your one of Volusia business resources. And we are constantly looking for feedback from our businesses local startups, sharpeners, it is a matter the growth or stage you are at. We really need your feedback so go ahead and go to that website and take that survey as soon as you open it there will be a pop-up. It says take the survey, click on that and get started. It takes a little bit of time, but it really is a valuable resource and will give you the feedback.

You can also go to Volusia business resources.com, click on the new section invited the results from last year's survey and how it drove some of the programs we develop.

All of my panelists, thank you so much. I don't think we are going to get to the question and answers at this point. What I would encourage the audience to do, please please if you have a question, let us know who that question is directed to. Send that question to [VBR@volusia.org](mailto:VBR@volusia.org).

We had a question yesterday regarding local sources that help guide minority-owned businesses that we were not able to address due to technical issues. I just want to touch base on the question quickly. Those resources can be found on Volusia business resources.com, by clicking on the resource directory on the top menu bar. By selecting the heading, minority and (indiscernible) on businesses.

Thank you for joining us for day two! Volusia business resources week, year one. We will be back tomorrow with a new group of panels. Please don't forget to check out the website, I said it a bunch of times. Volusia business Resources.com. We will be posting all of the presentations and videos there. You can look it up. Feedback is welcome, VBR and volusia.org. Have a wonderful rest of your day, I hope everyone is kind to you. Thank you panelists, you were amazing.